



**PHILADELPHIA
NAVY
YARD**



Navy Yard LED Street & Area Lighting Project

Equipment RFP Pre-Bid Meeting

June 8th, 2026

Save. Sustain. Light



Discussion Items

- **LED Street & Area Lighting Upgrade Project**
- **Procurement Approach**
- **RFP Highlights**
- **Vendor Submittal Worksheet**

Today's presentation and discussion of key topics is not intended to conflict with the RFP documents. The RFP is the primary source defining the manufacturer's commitment to the PIDC. Only official RFP questions and answers can provide clarifications or adjustments to RFP documents.

LED Street & Area Lighting Upgrade Project

- **Existing Lighting System**

- (845) HID and LED Decorative Streetscape Luminaires
- (192) HID and LED Cobrahead Streetlights
- (138) HID Shoebox Parking Area Lights
- (48) HID Decorative Post-Top & Pendant Park Luminaires

- **Upgrade Solutions**

- Replace all HID Luminaires with LED Equivalent Style Luminaires
- Control Alternate
 - Network Lighting Management System
 - Network Lighting Controllers with all new LED luminaires
 - Network Lighting Controllers for existing LED luminaires
 - » In some cases, a NEMA 7-pin retrofit may be required

Streetscape Lighting – Selux Saturn LED Cutoff

Existing



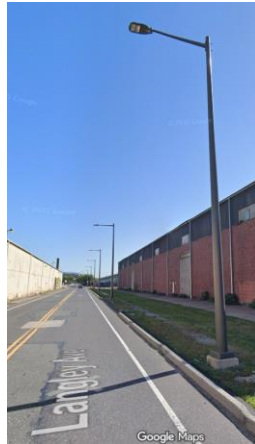
Upgrade



- Decorative Post Top Luminaire of Similar Style to Existing
- Mount on Existing Pole
- Type 5 Distribution
- 3000K Correlated Color Temperature
- No Uplight
- 9,000 – 13,000 Lumen Packages
- Black Color
- Re-Use Existing 3-1/2" Diameter Pole

Cobrahead Roadway Lighting

Existing



(77) Non-LED
(115) LED

Upgrade



- Cobrahead Style Luminaire
- Type III Roadway Distribution
- 3000K Correlated Color Temperature
- No Uplight
- 4,000 - 28,000 Lumen Packages
- Use on all road classifications
- Color to match pole/arm
- Re-Use Existing Pole & Arm

NovaCare Lot Light

Existing



Upgrade



- Cobrahead Style Luminaire with Decorative Arm
- Type IV Forward-Throw Distribution
- 3000K Correlated Color Temperature
- No Uplight
- Full Light Output
 - 29,579 Lumens @ 219 Watts
- Consider Future Dimming with Controls to Create Standard and Event Light Levels
- Bronze Color + New Bracket/Arm
- Re-Use Existing Pole

Save. Sustain. Light.

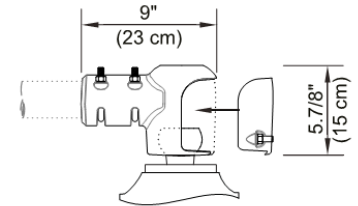
League Island Park – Path Lighting

Existing



(27) Non-LED
+ (6) New Pole/Luminaire
Locations

Upgrade



- Decorative Pendant Luminaire of Similar Style to Existing
- Type III Asymmetric Distribution
- 3000K Correlated Color Temperature
- No Uplight
- 9,000 – 13,000 Lumen Packages
- Grey Color
- New Arm; Re-Use Existing Pole

Crescent Park – Path Lighting

Existing



Upgrade



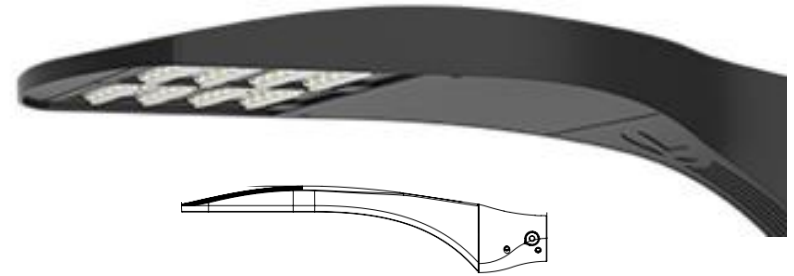
- Decorative Post Top Luminaire of Similar Style to Existing
- Type V Circular Distribution
- 3000K Correlated Color Temperature
- No Uplight
- 10,000 – 13,000 Lumen Packages
- Grey Color
- Re-Use Existing Pole

Crescent Park – Steel Trellis

Existing



Upgrade

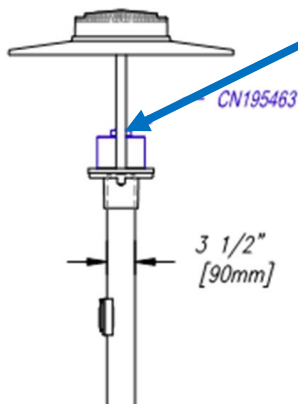
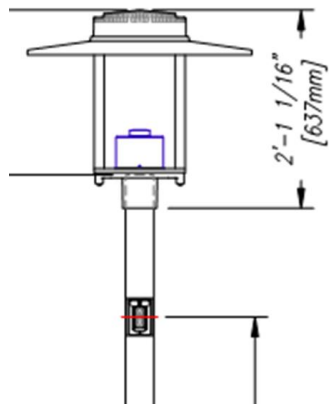


- Area Light Luminaire to Replace Existing
- Type III Asymmetric Distribution
- 3000K Correlated Color Temperature
- No Uplight
- 5,000 – 7,000 Lumen Packages
- Grey Color
- Mount to Existing Structure

Control Option



NEMA 7-Pin Receptacle with x" pigtail (installed/sealed in box, color TBD)

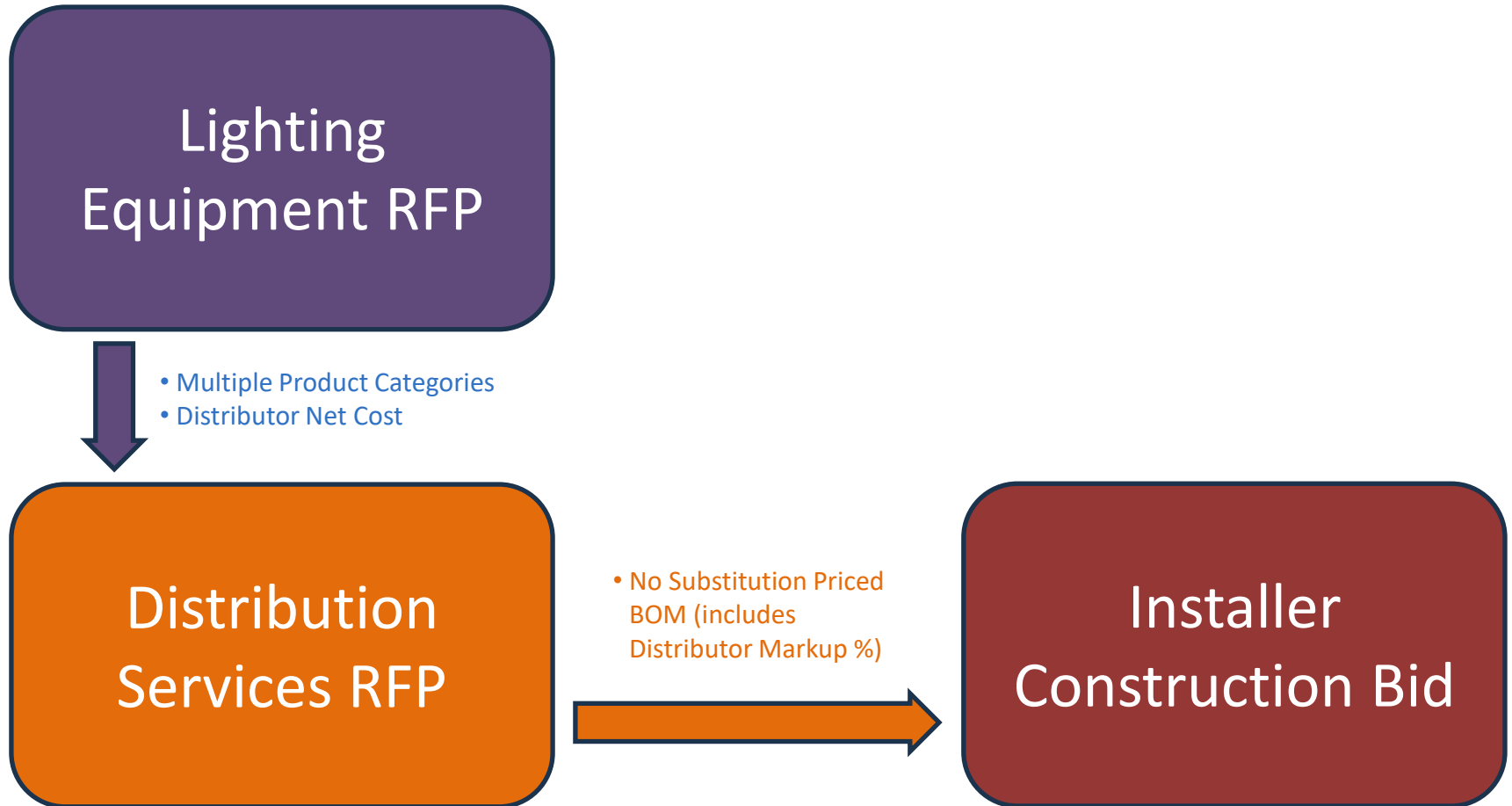


- Dimming Schedules
- Special Event Programming
- Remote Monitoring
- Fault Reporting
- Performance Optimization

Procurement Approach

- **Concurrent RFPs**
 - Lighting Equipment Solutions (Manufacturers)
 - Distribution Services (Distributors)
- **Comprehensive Evaluation (Lighting Equipment)**
 - Total Cost of Ownership (50%)
 - Lighting Performance (20%)
 - Construction, Certifications & Technical Specifications (10%)
 - Warranty and Availability (10%)
 - Manufacturer Capabilities (10%)
- **Award by Product Family Category**
- **Committed Pricing Assigned to Selected Distribution Partner for inclusion in Construction Bid**

Procurement Overview



RFP Highlights

- **Timeline**

- RFP Vendor Questions Due 6/10/26 @ 4pm
- RFP Vendor Answers Available 6/15/26 @ 4pm
- RFP Vendor Proposal 6/24/26 @ 4pm
- Vendor Selections in July 2026
- Construction Bid Starts in July 2026
- Planned Construction Period 2026 Q4 through 2027, possibly extending into 2028

Timeline subject to change at PIDC discretion

- **Submittal Requirements**

- Vendor Submittal Worksheet (.xls)
- Product Specification Sheets (.pdf)
- IES Photometric Files (.ies)
- TM-21 Calculator (.xls)
- Certificate of Non-Indebtedness (signed .pdf)

- **Key Terms**

- No Commitment to Purchase Volume
- Pricing Assigned to Distribution Partner

Vendor Submittal Worksheet

- **Instructions**
- **General Information**
- **Product Family Category Tabs**
 - Decorative Post-Top (Streetscape)
 - League Island & Central Green Park
 - Crescent Park
 - Cobrahead Street & Area Lighting
 - Network Control System (Option)
 - Photocell (Option)

Quick Tour of Vendor Submittal Worksheet

Next Steps

- **Fully Review RFP documents**
- **Share with Product Management & Strategic Sales Teams**
 - Looking for breadth of solutions
 - Fully complete submittal worksheet
- **Submit Questions**

Thank You
&
Good Luck!

**Registration Report Pre-Proposal Meeting for the Navy Yard LED Street & Area Lighting Upgrade Manufacturer Equipment
6/8/2026 12:30**

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